

# Mohamed Mahmoud

## Accounting Manager

Address: Cairo, Egypt

Email: mohamed.azab887@gmail.com

Mobile: +201099061222

LinkedIn: linkedin.com/in/mdazab

## Professional Summary

Results-driven Accounting Manager with 10+ years of experience in financial management, reporting, and analysis, specializing in cost reduction, cash flow optimization, and operational efficiency. Skilled in tax compliance, ERP systems, and process automation, with a strong track record in team leadership and problem-solving. Currently pursuing CMA certification to further enhance financial expertise. Seeking to contribute to a dynamic organization by leveraging strategic planning, leadership, and financial analysis skills..

## Professional Experience

Freelance Financial Data Analyst (*Jan 2024 – Present*)

- Providing data-driven financial consulting to businesses, optimizing decision-making using analytics.
- Building interactive dashboards and reports using Power BI, SQL, and Excel for financial performance tracking.
- Conducting trend analysis, forecasting, and KPI monitoring to enhance business strategy.
- Working with cloud-based financial platforms to streamline financial data management and automation.

**Accounting Manager** May 2024 - Present

Kokoshama for Food Products, Egypt

- Overseeing all financial operations, including budgeting, cash flow, and financial reporting.
- Managing accounts payable/receivable, tax compliance, and supplier negotiations.
- Implementing cost control measures, reducing unnecessary expenses, and improving profitability.
- Developing financial models and forecasts to guide business strategy and investment decisions.
- Ensuring full compliance with tax laws, audit requirements, and financial regulations.

**Financial Accountant**

Bellezza Sanitary Ware, New Damietta, Egypt

January 2022 - April 2024

- Led financial reporting and analysis, improving forecast accuracy by 15%.
- Managed bank reconciliations, payroll processing, and financial controls.
- Increased sales revenue by 20% through strategic customer service enhancements.
- Implemented a new CRM system, increasing customer retention by 15%.

**Public Accountant**

YH Group, Muscat, Oman January 2021 - December 2021

- Conducted financial audits and tax planning, reducing accounting errors by 10%.
- Managed inventory and invoice processing, ensuring full regulatory compliance.
- Enhanced financial forecasting with advanced analytical tools.

**Account Manager**

DAF DOF E-commerce, New Damietta, Egypt

January 2017 - December 2020

- Managed accounts and cash flow, improving payment processing efficiency.
- Led advertising campaigns, increasing customer engagement by 30%.

**Accountant**

Al Qattan Ceramic Company, Damietta, Egypt

January 2015 - December 2016

- Reconciled customer accounts, reducing outstanding receivables by 20%.

**Accountant**

Khader Import & Export Company, Port Damietta, Egypt

January 2010 - December 2014

- Managed invoices, transactions, and financial documentation.
- Improved profitability by 10% through cost monitoring.

## Core Competencies

### Financial Management & Accounting:

- Financial Analysis & Reporting | Budgeting & Forecasting | P&L Analysis
- Cash Flow Management & Cost Control | Tax Compliance & Audit Management
- ERP Systems (SAP, Oracle, QuickBooks) | Accounts Payable & Receivable

### Data Analytics & Business Intelligence:

- Power BI, SQL & Advanced Excel | Data Visualization & Dashboarding
- Financial Modeling & Predictive Analytics | KPI Tracking & Performance Analysis
- Process Automation & Business Intelligence | Trend Analysis & Data-Driven Decision Making

## Education

Bachelor of Commerce, Accounting Major

Mansoura University, Dakahlia, Egypt – 2017

Diploma in Commercial Technical Institute, Taxes & Insurance

Damietta, Egypt – 2011

## Projects

### Financial Data Analysis for Product Sales using Power BI (2024)

- Developed an interactive **Power BI dashboard** to track **sales trends, revenue growth, and product performance**.
- Enabled **real-time data visualization** for better decision-making, improving sales forecasting accuracy by **15%**.

### HR Analytics Dashboard | Power BI (2024)

- Created an **HR analytics dashboard** to analyze employee performance, attendance, and payroll efficiency.
- Used **data visualization techniques** to identify workforce trends, reducing turnover rates by **10%**.

### Sales Performance Optimization | Data Analytics (2023)

- Conducted **sales data analysis** to optimize pricing and inventory strategies, increasing revenue by **12%**.
- Utilized **Power BI and Excel modeling** to identify high-performing products and adjust marketing strategies.

## Certifications & Training

- Data Analyst Certification – Digital Egypt Pioneers Initiative (DEPI) (2024)
- Oracle Cloud Infrastructure 2023 AI Certified – LinkedIn Learning (25/07/2024)
- Finance for Non-Financial Managers – LinkedIn Learning (14/05/2024)
- Introduction to Career Skills in Data Analytics – LinkedIn Learning (16/05/2024)
- TOEFL – Faculty of Arts, Damietta University (02/01/2024)
- Human Resource Management – EDRAAK (13/11/2023)
- Professional Finance Accountant – International Accounting and Management Group (25/06/2012)
- Freelance Me Training Course – Ministry of Youth and Sports (21/03/2021)

## Languages

Arabic: Native

English: Advanced (C1 Level)