

# AHMED KAMAL FOUAD IBRAHIM

*Biochemistry & Microbiology Graduate*

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## SUMMARY

Biochemistry & Microbiology graduate from Zagazig University (Class of 2025) with experience in pharmaceutical sales and physician engagement. Skilled at presenting medical products clearly and persuasively to healthcare professionals, building strong relationships, and achieving sales objectives. Supported by a solid scientific background and multiple internships in pharmaceutical and clinical research environments.

## EDUCATION

### Bachelor of Science – Biochemistry & Microbiology

*Faculty of Science, Zagazig University, Egypt*

Graduation Year: 2025 | Grade: B

## WORK EXPERIENCE

### Medical Representative

**Duomed Pharma** | Egypt | July 2025 – April 2026

- Promoted Duomed Pharma's pharmaceutical products to physicians, specialists, and pharmacists across the assigned territory, ensuring strong product visibility and brand awareness.
- Delivered clear and persuasive product presentations tailored to each healthcare professional's specialty, helping to increase prescription rates.
- Achieved regional sales targets within a competitive pharmaceutical market, demonstrating consistent performance and determination.
- Monitored market trends and competitor activity, sharing field insights with the sales team to improve product positioning.

## TRAINING & INTERNSHIPS

### Pharmaceutical & Food Industry Intern

**Creative Egyptian Biotechnologists** | August 2024 | Egypt

- Gained practical exposure to operations within the pharmaceutical and food manufacturing industries.
- Developed understanding of industry safety standards, documentation practices, and product quality requirements.

### Clinical Research Intern

**National Research Center – Institute of Medical Research & Clinical Studies** | August 2024 (2 Weeks) | Egypt

- Observed and participated in medical research activities, gaining insight into clinical study methodologies and evidence-based medicine.
- Strengthened scientific thinking and research documentation skills within a professional academic environment.

## Drug Research & Development Intern

**British University in Egypt (BUE)** | July 2024 (2 Weeks) | Egypt

- Participated in an R&D internship focused on the research and development pipeline of pharmaceutical drugs.
- Gained exposure to drug formulation concepts and how pharmaceutical products move from research to market-ready solutions.
- Applied biochemistry and microbiology knowledge to understand drug-target interactions and development requirements.

## LANGUAGES

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- Arabic — Native
- English — Good command of reading, writing, and spoken communication

## KEY SKILLS

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- Pharmaceutical product detailing and promotion
- Sales target achievement and territory management
- Professional presentation and communication
- Problem solving and adaptability
- Team collaboration and time management
- Microsoft Office Suite (Word, Excel, PowerPoint)