

Abdulkarim Al-Serri

Full Stack Developer | IT & Business Development Consultant

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OBJECTIVE

Full Stack Developer and IT & Business Development Consultant with extensive experience in Canada, the UAE, and the Middle East. Skilled in **web and mobile application development** using **Next.js, NestJS, Flutter, PostgreSQL, and MongoDB**, as well as **digital transformation, IT solutions architecture, and Agile project management**. Proven expertise in **business consulting, client engagement, and team leadership**. Strong background in **data analysis, MEAL systems**, and safeguarding, driving program efficiency and organizational growth.

CORE COMPETENCIES

- **Full Stack Development:** Next.js, NestJS, PostgreSQL, MongoDB, Flutter
- **IT Solutions Architecture:** AWS, API Development, Web & App Platforms
- **Business Development & Consulting:** Client Relations, Growth Strategy
- **Agile Project Management:** Jira, Cross-Functional Leadership
- **Data Analytics:** Power BI, SPSS, STATA, Advanced Excel
- **MEAL & Safeguarding:** Program Monitoring, PSEA, Accountability Frameworks

EXPERIENCE

Full Stack Developer

LinkYou Inc. / Toronto, Canada (Remote) / Feb 2025 – Present

- Designed and deployed **full stack web solutions** using NestJS, Next.js, PostgreSQL, and MongoDB.
- Led Agile teams to **translate business needs into revenue-generating platforms**.
- Delivered **end-to-end systems** aligned with client goals, driving growth and product innovation.

IT Solutions & Business Development Consultant

LinkYou Inc/ Dubai, UAE “During Mar - Dec 2024(On Site)” / Toronto, Canada (Remote) / Feb 2022 - Present

- Developed and implemented **scalable IT solutions** using AWS.
- Led **digital transformation projects**, including websites, mobile apps, and custom management systems for **HR, marketing, and project tracking**.
- Introduced **modern frameworks** (Next.js, NestJS, Flutter) to optimize system architecture and performance.
- Created **integrated communication channels** to enhance collaboration, feedback-sharing, and performance tracking.
- Managed **Agile projects** using Jira and built strategic partnerships for business growth.

Monitoring, Evaluation, Accountability & Learning Officer / Safeguarding Focal Point

International Medical Corps | Sana'a, Yemen / 2018 – 2024

- Designed **MEAL plans**, Log frames, and IPTTs for 7 major projects.
- Developed dashboards using **Power BI** and conducted in-depth analysis with **SPSS, STATA, and Excel**.
- Managed **Complaints & Feedback Mechanisms (CFM)** and implemented safeguarding strategies aligned with IMC policies.
- Led teams, provided training, and supported organizational compliance with PSEA guidelines.

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Human Resource Manager

YA'A Educational Organization | Yemen | 2013 – 2015

- Directed HR strategy, **recruitment, payroll**, and compliance initiatives.
- Led staff development programs and managed performance appraisal processes.

Customer Service & Sales Roles

SabaFon Telecom | Yemen | 2008 – 2013

- Held multiple roles (Sales Agent, Call Center Agent, QA Supervisor) supporting **120 call center staff**.
- Enhanced customer satisfaction through **sales, support, and quality control** initiatives.

EDUCATION

Master's in International Cooperation and Humanitarian Aid	KALU institute "Spain"	2023
Mini MBA (Master Business Administration in Marketing)	International Electronic University	2015
Bachelor of Information technology	Yemeni Jordanian University	2008 - 2011
High diploma of Computer Software Applications Technology	Community College	2006 - 2008

Training Course

✓ Web Application Development	- Yemen Platform for Technology	(2022)
✓ Duolingo English Test Certificate		(2021)
✓ IELTS Academic Test Certificate	- British Council Cairo, Egypt	(2021)
✓ English Language Level 4B	- New Horizons English Learning Centers	(2015)
✓ CMAM Course	- International Medical Corps with DHO cooperation	(2015)
✓ Diploma in Sales and Marketing Director	- Sona'a Alkarar International Corp	(2014)
✓ Diploma in Companies Management	- Sona'a Alkarar International Corp	(2014)
✓ Diploma in Business Administration	- Arabic Nation Corp University	(2014)
✓ Cisco Diploma (CCNA) – General	- Telecommunication Institute	(2014)
✓ Advance Customer Interaction	- Apex for Training & Consulting	(2013)
✓ Communication skills training	- February	(2013)
✓ Diploma in Human Resources	- Management - Future University	(2011 - 2012)
✓ Practical application for Human Resources	- Y Telecommunication Company	(2012)
✓ Microsoft Office (Access, Excel, PowerPoint, etc.)	- Youth Institute for Languages & Computers	(2003)
✓ Accounting	- Jamal Abdulnasir Business Center	(2001 - 2002)

KEY SKILL

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|-------------------------|---|---------------------|
| ● Strategic planning | ● Decision-making Support | ● Business Analysis |
| ● Acquisition Gathering | ● Stakeholder Engagement | ● Risk Management |
| ● Incident Response | ● Leadership/ Management Skills, and teamwork | ● Data Analysis |
| ● Data Management | ● Concrete skills in analysis and complex | |

LANGUAGE

Arabic: Mother tongue | **English:** High competency | **Chinese:** Beginner

References

- ✓ Adil Awdah/ Linkyou.inc | +1 6479882333 | adilserri@gmail.com
- ✓ Yaman AlEryani/ Yemen Country MEAL Coordinator | +967 734777835 | yaman.al-eryani@un.org
- ✓ Abdulkarim Al-Shami/ Yemen Country Compliance Manager | +967 739266662 | aashami@internationalmedicalcorps.org
- ✓ Mohsen Shofifah / Employee relation senior agent (SabaFon Company) | +967 776666249 | mshofifah@gmail.com

CERTIFICATIONS & REFERENCES

Available upon request