



# AHMED SHAKER BOLTY

## Procurement Manager | Sourcing Strategies | Contract Negotiation

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maadi, cairo, egypt

### KEY ACHIEVEMENTS

#### Optimized Procurement Processes

Formulated a revolutionary procurement process at , reducing lead times by 30%.

#### Substantial Cost Savings

Negotiated contracts that achieved an average of 8% annual cost savings .

#### Innovative Inventory Strategy

Created an inventory strategy that resulted in a 1.5M reduction in costs.

#### Supply Chain Resilience

Drove a supplier diversification initiative that significantly enhanced supply chain stability.

### SKILLS

Strategic Sourcing  
Contract Management  
Supply Chain Optimization  
Inventory Management  
Cost Analysis  
Logistics Management  
Negotiation  
Communication  
Leadership  
Customer Service  
Risk Management  
Problem-Solving  
Project Management  
Attention to Detail  
Time Management  
ERP Systems  
Microsoft Office Suite

### LANGUAGES

English Advanced

Arabic Native

### SUMMARY

Procurement Manager with 9+ years of experience responsible for overseeing all procurement and supply chain activities to ensure efficient, cost-effective, and timely delivery of goods and services. implements procurement policies, monitors supplier performance, and collaborates with internal departments to align procurement strategies with overall business goals.

### EXPERIENCE

**Procurement and Supply Chain Manager** 01/2024 - Present  
**Corcept Pharmaceutical Company** Cairo, Egypt

- Plan and implement the overall supply chain strategy
- Collaborate with Sales, Operations, and Customer Service teams
- Determine key supply chain KPIs
- Suggest solutions for process improvements
- Identify process bottleneck and implement solutions in a timely manner
- Work with finance, sales, and manufacturing team to determine best vendors and distributors
- Build and maintain good relationships with vendors

**Procurement Manager** 04/2017 - 12/2023  
**General Authority for Health Insurance** Cairo, Egypt

- Create and implement strategies to ensure cost-effective purchasing.
- Evaluate, select, and maintain relationships with suppliers.
- Negotiate contracts to secure the best terms and prices.
- Manage the entire procurement process from sourcing to delivery.
- Work closely with other departments to meet their supply needs.
- Identify and mitigate risks in the procurement process.
- Track and report on key metrics to improve efficiency and reduce costs

**Procurement Specialist** 02/2015 - 03/2017  
**General Authority for Health Insurance** Cairo, Egypt

- Research and identify prospective suppliers.
- Prepare proposals, request quotes, and negotiate purchase terms and conditions.
- Prepare and issue purchase orders
- Track supplier performance and resolve any issues or concerns.
- Inspect and evaluate the quality of purchased items.
- Analyze industry and demand trends to support sourcing strategies.
- Work with internal project teams to understand and meet their procurement needs

**Pharmacy Manager** 05/2011- 01/2015  
**General Authority for Health Insurance** Cairo, Egypt

**Pharmacist** 10/2009  
**General Authority for Health Insurance** 04/2011 Cairo, Egypt

**Pharmacist** 11/2007 - 09/2009  
**SEIF Pharmacies Chain** Cairo, Egypt

**Medical Sales Representative** 09/2006 - 10/2007  
**Sigma Pharmaceutical Industries** Cairo, Egypt

### EDUCATION

**Logistics and Supply Chain Management -DBA** 07/2023 - till now  
**Ain Shams University** Cairo, Egypt  
**Master of Business Administration - MBA** 07/2009 - 07/2011  
**Arab Academy for Science & Technology** Cairo, Egypt  
**Bachelor of Pharmacy** 09/2001 - 07/2006  
**M.U.S.T University** Cairo, Egypt