

Hisham Fayeze Hassan

Financial Manager

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Brief of Expertise

Thirty years of experience managing financial operations for projects and restaurant chains, with a proven track record in optimizing profitability, cost control, operational budgeting, and franchisee financial compliance. Delivered consistent results, including 15-25% reduction in food and labor costs, improved cash flow, and the implementation of data-driven financial strategies for multi-unit Quick Service Restaurant (QSR) operations.

Work History

- Mar 2022 – Present
Financial Manager, Al Rajhi Food Company, KSA
 - - Oversaw financial reporting and compliance across fast-food operations.
 - - Prepared rolling 12-month forecasts and monthly financial reports.
 - - Supervised audits and managed performance appraisals.
- Jun 2013 – Mar 2022
Financial Manager, Saal Invest (L.L.C) – Fast Food, Egypt (Buffalo Burger, Roma Pizza)
 - - Managed financials for brands like Buffalo Burger and Roma Pizza.
 - - Handled budgeting, payroll, and profit & loss (P&L) operations.
 - - Ensured franchise financial compliance and implemented effective cost control strategies.
- 2011 – 2013
Account Manager, Jenaan Investment (L.L.C) – Cairo, Egypt
 - - Led financial planning for agricultural projects.
 - - Conducted forecasting, budgeting, and variance analysis.
- May 2005 – Jan 2011
Account Manager, Scientific Group Co. for Chemical Industries – Cairo, Egypt
 - - Directed financial closing processes and ensured audit readiness.
- Sep 1999 – Apr 2005
Chief Accountant, Scientific Organization Co. – Cairo, Egypt

- - Managed reconciliations, policy development, and accounting oversight.
- Aug 1997 – Aug 1999
Accountant, Sally Egypt Kuwait Co. for Wood Industries – Cairo, Egypt
 - - Created a new Arabic ethnic food concept and supported financial reporting.
- Jul 1996 – Jul 1997
Auditor, Adel Kamal & Co Chartered Accountants – Cairo, Egypt
 - - Conducted auditing procedures for client accounts and ensured compliance.

Education

Bachelor of Commerce in Accounting – Ain Shams University, Cairo, Egypt (1994)
Completed several international courses in Cost Control, P&L Management, Operational and Food Safety.

Core Competencies

- Financial Reporting & Audit Preparation
- Cost Control & Margin Optimization
- Budgeting, Forecasting & Variance Analysis
- P&L Management & Strategic Planning
- GAAP Compliance & Internal Controls
- Multi-unit Operations & Franchise Oversight
- Staff Development & Performance Management
- Inventory, Procurement & Vendor Negotiation

Key Achievements

- Reduced food and labor costs by 15–25% through proactive tracking and vendor negotiations.
- Shortened the month-end closing cycle from 7 to 3 days via process automation.
- Supervised a team of over 25 members, enhancing their leadership and technical skills.
- Led external audits, ensuring full compliance with GAAP standards.
- Saved \$1.2M annually through waste reduction and vendor contract renegotiation.

Software Proficiency

Excel, Word, Restaurant365, CrunchTime

Personal Information

Nationality: Egyptian

Date of Birth: June 1972

Marital Status: Married