

679 Herring Cove Road
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Victoriajoumaa1@gmail.com

Victoria Joumaa

Highly skilled communicator with a strong work ethic developed at a young age. Adept at working under pressure, setting goals, and meeting expectations. Possess exceptional interpersonal skills, adaptability, and the ability to thrive in any environment. Proven experience in both leadership and team-oriented roles, with a commitment to integrity and trustworthiness. Dedicated to continuous learning and personal development while seeking a new challenge to utilize my skills and contribute to organizational success. Known for being positive, hardworking, and highly motivated to achieve excellence.

Education

Business Administrator 04/2025
LLQP License - 2024
GED -2024
Non-violent CI - 2022
Medication Awareness - 2022
Food Safety - 2018

June 2021 - current - Victoria's Cleaning & Painting Solutions Ltd.

Entrepreneurial and detail-oriented professional with extensive experience in cleaning and painting services. Skilled in delivering high-quality results with a focus on efficiency, precision, and customer satisfaction. Proven ability to manage projects from start to finish, ensuring timely completion while maintaining exceptional standards. Adept at building strong client relationships, handling diverse customer needs, and maintaining a reputation for reliability and excellence. Dedicated to creating clean, polished, and refreshed spaces that exceed client expectations

Current - Independent Financial Advisor.

Experienced and results-driven Independent Financial Advisor with a proven track record of providing tailored financial solutions to diverse clients. Skilled in analyzing financial needs, developing strategic investment plans, and delivering personalized advice to help clients achieve their financial goals. Strong knowledge of financial markets, wealth management, and risk assessment. Adept at building long-term client relationships based on trust, transparency, and integrity. Committed to staying informed of industry trends and regulatory changes to provide the highest level of service and expertise.

Sales Experience

Highly skilled sales professional with 10 years of diverse experience in direct sales, including door-to-door, business-to-business, and high-traffic point sales. Proven success in selling a variety of products and services, including cell phones, water filtration systems, and credit card solutions. Adept at building rapport with customers, overcoming objections, and closing deals in fast-paced environments and built self-confidence. Strong background in lead generation, consultative selling, and customer relationship management, with a results-driven approach that consistently exceeds sales targets. Experienced in adapting sales strategies to different markets and customer demographics, ensuring maximum conversion rates and customer satisfaction.

