



***Wael Mahrous Hasanein, MBA in progress***

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## **OBJECTIVE**

Seeking a challenging career with a reputable organization.

## **EXPERIENCE**

### **1. I-Score: from 3/2016 till Now:**

- **Compliance & Governance Manager:** Responsible for (Compliance, Governance Department).

### **2. Consultant Company from 7/2013 to 2/2016:**

- **Consultant** for SME's for field (Governance, Risk & Compliance)

### **3. ADBE / NBAD: 1/2013 to 6/2013:**

- **Compliance Manager:** in Abu Dhabi Brokerage Egypt, Responsible for the Compliance, retail Risk management and Anti-Money laundry.

### **4. CI Capital- CIBC / CIB: from 9/2008 to 7/2011:**

- **Compliance Officer:** in CIBC Responsible for field (Anti-Money laundry, Customer Orders, Contracts and follow up on completeness of files & status renewal for Retail Department.

### **5. The Roots Brokerage Company : from 8/2007 to 9/2008**

- **Broker:** strictly dealing as a floor broker dealing with over 10 traders.

### **6. Universal Brokerage Company: from 1/2005 to 7/2007**

- **Broker** dealing with Retail Department.

### **7. Advertising Agency in KSA: from 2/2000-12/2004**

- **Office Manager:** Handling Marketing and Sales Team.
- **In Charge** of Public & Relation Department.

## EDUCATION & CERTIFICATIONS

- **Helwan University**, Bachelor Degree in Commerce and Business administration Major: Foreign Trade, Degree: Good in **1998**.
- Certified in Content Leadership from **(EBI) 2019**.
- Certified in International Foundation Level for Compliance Officer Function from **(EBI) 2018**.
- Certified in Governance and the regulatory environment-Internal Control from **(EIOD) 2018**.
- Certified in Strategic Problem Solving from **(EBI) 2018**.
- Certified in Governance for SME's from **(EIRA) 2017**.
- Licensed from **(EFSA)** to work as a Compliance & AML Officer.
- Licensed from **(EFSA)** to work As a Risk Manager.
- Certified in the Role of Investor Relation Officer from **(EIOD) 2014**.
- Certified in the Board Development series & Corporate Governance from **(EIOD) (2013)**.
- Certified in **(TQM)** from center of information technology **(2012)**.
- Certified in **(LPD)** a Leadership Professional diploma from The Egyptian Cabinet **(LMDC)** Leadership & Management Development Center **(2011)**.
- Certified in Risk Management from **the (EGX) (2010)**.
- Certified in Portfolio Management from **(Trend) (2010)**.
- Certified in Compliance and Surveillance in the Capital Market from **ECMA (2008)**.
- Certified in Anti Money Laundry & Combating financing of terrorism from **(EBI) Egyptian Banking Institute (2008)**.
- Certified in Stock Market & Brokerage Operations from **(AUC) (2007)**.
- Certified in Fundamental Analysis of the Financial Markets & Stocks Valuation & Portfolio Management from **(EIMA) (2007)**.

## COURSES

### Two courses in Technical Analysis:

1. Course in Technical Analysis from EFG -HERMES **(5/2006)**.
2. Course in Technical Analysis from ECMA.

### Three courses in Brokerage & Capital Market:

1. Course in a Brokers trading from ECMA **(11/2006 To1/2007)**
2. Course in a Brokers trading system from the EGX **(3/2007)**
3. Course Program on a(X-Stream system) from the EGX **(6/2008)**

### Ten courses in Soft Skills : (2009)

1. Plan Your Own Development.
2. Understanding Leadership
3. Project Management.
4. Persuading with no.
5. Giving Presentation.
6. Report Writing.
7. Putting Customers First.
8. Working in Teams.
9. Starting the Sales.
10. Creating Your Sales Plan.

### Five courses in Business development from EAAC & ITC : ( 2/2007 )

- Three courses of them in How to build your Career:-
  1. Presentation & public speaking Skills.
  2. Leading your Team.
  3. Be come more effective.
- Two courses in Time Management Strategy Management.

## **LANGUAGES**

Arabic: : Mother Tongue.

English: : Very Good.

## **PERSONAL DATA**

Date of Birth : 6th February, 1977

Nationality : Egyptian

Martial Status : Married

Military Service : Exemption

## **MEMBERS**

Member in (EIRA) Egyptian Investor Relations Association.

## **COMPUTER**

- Windows and Internet & MS office.
- Certified in International Computer Driving License (ICDL) 2007.

## **COMMUNICATION SKILLS:**

- Strong organization and interpersonal skills.
- Competent communication and teamwork oriented.
- Cooperate with others and work with public.
- Work under pressure and hard working.

## **REFERENCES**

\* I would be available at any time for an interview convenient to you.

Signature  
*Weal Mahrous*