

JAWAD JUWAIR KHAN



Contact

📍 Jeddah Saudi Arabia
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Skills

Operations & Modern Trade 80%
Leadership FMCG Retail
Execution Inventory Flow & Stock
Optimization Import & Supply
Chain Coordination Visual
Merchandising Standards Team
Leadership & Performance
Management Vendor & Market
Coordination Operational
Planning & Reporting

Promoted from Merchandiser to 80%
Team Leader and later to Visual
Supervisor due to strong
performance

Awarded "Best Supervisor " 80%
Certificate for excellence in shelf
display and merchandising
execution

Successfully managed long-term 80%
supplier and customer
relationships in highly competitive
FMCG markets

Played a key role in business 80%

OBJECTIVE

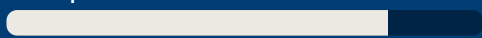
Senior Operations & Modern Trade Manager with 25+ years of experience in FMCG retail operations, import-based distribution, merchandising excellence, and multi-site operations within the Saudi Arabian market. Proven track record of leading operational teams, ensuring shelf availability, managing inventory flow, coordinating imports, and executing modern trade strategies. Strong ability to align operations with sales objectives and deliver consistent retail execution across competitive markets.

EXPERIENCE

Salah Abdul Rahaman Al Amoudi Trading Est. – KSA
2019 -

Operations & Modern Trade Mana
Lead end-to-end FMCG operations across modern trade and traditional retail channels, ensuring consistent product availability
Coordinate import shipments, customs clearance, logistics schedules, and warehouse distribution to maintain uninterrupted market supply
Manage inventory planning, stock flow, replenishment, and stock rotation to minimize shortages, overstocks, and expiry risks
Ensure high standards of shelf availability, planogram compliance, and in-store merchandising across multiple retail outlets
Supervise, train, and lead operational teams, aligning daily activities with sales targets and market priorities
Work closely with sales teams, suppliers, and retail partners to support promotions, product launches, and seasonal demand
Monitor operational performance and prepare reports to support management decision-making

turnaround after relocating from Riyadh to Jeddah, increasing sales from below SAR 250K to SAR 12M within two years by developing new markets, strengthening customer relationships, and onboarding multiple new sellers



Languages

Arabic

English

Hindi

Interests

Exploring internet, gadgets, participating in social activities.

Al Dawaa Medical Services & Co. – KSA

2008 - 2019

Visual Supervisor / Merchandiser

Executed visual merchandising standards across multiple pharmacy outlets to enhance product visibility and customer engagement

Promoted from Merchandiser to Visual Supervisor based on consistent performance and leadership capability

Led and trained merchandising teams to ensure planogram accuracy, shelf cleanliness, and display compliance

Coordinated with store managers and head office teams to implement promotions and category layouts

Conducted regular store visits and audits to maintain consistent brand standards across locations

Supported sales growth through effective product placement and in-store execution

EDUCATION

Bengalore

Secondary school education

Diginet system

2003

Diploma in computer applications

A

Diginet system

2003

Coleslaw & photoshop

A

Cigalah group

2009

Stay on display

A

DECLARATION

I solely assure that every information in the document is true and accurate. Therefore, I take full responsibility for correctness of my words.