

PERSONAL INFORMATION

Nationality: Pakistani

DOB: 09- 04-1994

Status: Single

Languages:

English: Read , write & speak fluently

Urdu: Read , write & speak fluently

Arabic: Basic understanding in reading, writing and speaking.

Interests:

Newspapers, Travel, Chess.

Having valid Pakistani and Saudi driving licenses.

Having valid Iqama (Saudi resident permit) & Saudi work permit.

**Contact No: 00966
581646752**

**Email:
abusufyan271@gmail.com**

A B U S U F Y A N

Motivated and detail-oriented sales professional with five years of supervisory experience seeking a management position. Seeking an opportunity to apply my advanced knowledge of sales and customer service and my experience with team-building and staff development.

• **Experience**

December 2019 till to date. (Jeddah, Saudi Arabia)

➤ Working with Azal World Co. Ltd. In Jeddah KSA.

➤ MULTI BRANDS FOR TRADING CO.LTD

➤ SALES,DEC 2016 TO DEC 2018

➤ ROLE:SALES DEPARTMENT

My Responsibilities:

➤ Provide pre-sales/post sales technical support to the end users.

➤ Present, promote and sell products/services using solid arguments to existing and prospective customers.

➤ Perform cost-benefit and needs analysis of existing/potential customers to meet their need.

➤ Establish, develop and maintain positive business and customer relationships.

➤ Reach out to customer leads through cold calling.

➤ Expedite the resolution of customer problems and complaints to maximize satisfaction.

➤ Achieve agreed upon sales targets and outcomes within schedule.

➤ Coordinate sales effort with team members and other departments.

➤ Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.

• **SKILLS**

➤ Excellent computer/communications and technical report writing skills.

➤ Self-starting attributes and tenacity to succeed.

➤ Personal drive, initiative, creativity, and commitment to excellence.

➤ Work effectively in a team environment to accomplish organizational goals.

➤ Highly motivated, dynamic, organized with self-starting attributes & ability to work with minimum supervision, having leadership qualities.

• **EDUCATION**

➤ Bachelor of Business Administration (CGPA: 3.00/4.00) (with specialization in Banking and Finance) 2015

Government College University Faisalabad

➤ Board of intermediate secondary Education Faisalabad (60%) (I. Com) 2011

• **REFERENCE**

Will furnish upon request.