# MOHAMMED DILSHAD K

LOGISTICS & SUPPLY CHAIN
MANAGEMENT

#### **EDUCATION**

Diploma in logistics and supply chain management (IACET), Ibis academy higher education

2024-2025

**Bachelor of Commerce** 

University of Calicut 2018 – 2021

**Higher Secondary Education** 

Govt Model Higher Secondary Education 08/2016 – 06/2018

#### EXPERTISE

IT proficiency in SCM (MS Office tools)

Demand forecasting

Customer service in logistics

Warehouse and inventory management

Transportation and distribution management

Retail management in SCM

Corporate communication & business etiquette

#### SOFTWARE SKILLS

MS Office

MS Excel

MS PowerPoint

#### LANGUAGES

**ENGLISH**(Intermediate)

MALAYALAM(Native)

TAMIL(Intermediate)

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In

LinkedIn
linkedin.com/in/mohammed

争命

Address Perinthalmanna, Malappuram, Kerala -679325

#### ABOUT ME

Dedicated and detail-oriented professional holding a diploma in Logistics and Supply Chain Management. Proficient in Excel with strong communication and multitasking abilities, ensuring seamless and efficient operations. Skilled in utilizing basic computer knowledge to optimize processes and enhance productivity. Committed to delivering high-quality results and actively contributing to the success of the organization.

#### WORKEXPERIENCE

## SALESMAN | Dec 2021 - May 2024

# VENGOOR FOOTWEAR WHOLE SALE AND RETAIL, KERALA, INDIA

- Managed daily sales operations, ensuring a high level of customer satisfaction and sales performance.
- Assisted customers with product selection, providing expert advice on footwear features, fit, and care.
- Maintained detailed product knowledge to effectively promote footwear brands and features.
- Processed transactions efficiently using point-of-sale (POS) systems, ensuring accuracy in sales and inventory records.
- Monitored stock levels, coordinated reordering, and maintained store displays to ensure optimal product availability and visual appeal.
- Conducted market research to identify customer preferences and emerging footwear trends, informing inventory decisions.
- Engaged with customers to address concerns, resolve complaints, and provide exceptional post-purchase support.
- Tracked sales metrics and provided regular reports to management to improve sales strategies and achieve targets.
- Collaborated with team members to organize in-store promotions, events, and seasonal sales campaigns.
- Ensured compliance with store policies, including pricing, returns, and product safety standards.

### DECLARATION

Hereby declare that the above particulars of facts and information stated are true, correct and complete to the best of my belief and knowledge.

MOHAMMED DILSHAD K