

# **FAISAL AHMAD** Supply chain Management

# About Me

I seek a challenging opportunity in your esteemed organization to grow my career with your guidance and team support. I aim to utilize my Experience and skills to achieve job satisfaction while contributing to the Organization's growth and objectives through continuous learnings

# My Contact

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#### Hard Skill

- Interpersonal Skills
- Problem solving skills
- People Management Skills
- Analytical skills
- > Organization Skills
- Management Skills
  - Active listening skills

#### Soft Skill

- > Observation
- Decision making
- Proactive
- > Multi-tasking
  - Microsoft office Knowledge

# **Education Background**

- Integral University Lucknow, India Masters of Business Administration (MBA) in HR and Marketing.Completed in 2022 with 1st division Honers.
  - Deen Dayal Upadhyay Gorakhpur Bachelor of Science (B.Sc) in Mathematics and Chemistry. Completed in 2020.

#### Academic Qualifications

- 10+2 Passed From CBSE Board with 1St Divisions in 2017.
- 10 Passed From CBSE Board with 1St Divisions in 2015.

# **Professional Experience**

- 1. Currently working in Flipkart as SCCP- TRAINEE Present – 2024
- > Obtaining goods and services for business processes.
- Finished goods demand inventory planning, production planning And controlling to achieve targeted quality, wastage and Inventory levels.
- > Moving, storage and inventory controlling of materials, finished Goods, tools and packaging materials.
- ➤ Managing imports, exports and customs.
- > Freight forwarding services coordination.
- > Responsible for labeling, packaging and transport process.
- > Managing activities of dispatch and shipping.
- > Management and distribution of tasks among responsible area of Warehouse.
- Prakash Pipe (Nav Durga Trading company) → Marketing Executive.
- 3. IndiaMART InterMESH Ltd Company →Tele performance (Profile) 2022 – April 2023

#### Project Work-

1. Lead and sales Generation project

Duration -6 month

In this project we generate leads by prospect and convence them for sale.

2. Consumer buying behaviour towards online Marketer Duration -6 month

In this project study the online shopping behaviour of customers and the factors influencing online shoppers and consumers. study the customers level of satisfaction with regard to online shopping.

# Internship-

Summer training in lead and Sales Organization as internship.
Summer training in AIM INDIA as interns.