**Shakir Ali**

**Contact-** +918193081306 **Mail ID**- shakirjassi.in@gmail.com

**Summery**

I am an approachable, motivated and confident sales and service executive with the ability to excel sales targets, repairing in medical devices and make a real difference in the organisation. I have expert knowledge of the selling process, servicing opthalmic equipments.

**Work Experience**

Sales and service executive

Rumax International Pvt. Ltd. ( 2018 to 2022 )

Matronix Optotechnic Pvt. Ltd. ( 2022 to 2024)

* Develop and cultivated relationships with the customers to achieve goals.
* Maintained the accountability for reaching specific products as determined along with the territory sales team.
* Preparing monthly territory sales reports and providing it to the top management to effectiveness organization's operation.
* Demonstrate equipments operation and explain preventive maintenance to the medical staff
* Utilize hand and power tools to complete repair, maintenance of Autoref, Lensometer,

Slit Lamp, Chair Unit and installation of Microscope, OT Table, Motorized Table etc.

**Professional Skills**

• Communication and interpersonal • Problem- solving

• Decision Making • Handling of Technical problems

• Mathematical & statistical inference • Organizational planning

• Active listening & critical thinking • Work Ethic

**Languages**

English, Hindi

**Education**

LLB, CCS University-2024

Certificate in Skills-for-Marketing Training ( Tech Mahindra Foundation )