

J P Bhardwaj

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Professional Summary

- Highly experienced procurement professional with 22+ years of expertise in transportation logistics, sourcing, and supplier management.
- Proven track record of implementing effective procurement strategies, optimizing costs, and driving continuous improvement in complex supply chain environments.
- Strong negotiator with deep knowledge of transportation modes, customs regulations, and freight forwarding processes.
- A collaborative leader skilled at building relationships with cross-functional teams, suppliers, and stakeholders to achieve business objectives.

Key Skills

- Transportation Logistics & Operations
- Strategic Sourcing & Procurement
- Supplier Relationship Management
- Contract Negotiation & Management
- Cost Optimization & Savings Delivery
- Process Improvement & Best Practices
- Stakeholder Engagement & Collaboration

Professional Experience

Head of Logistics Operation & Business Development (Projects & Heavy Haul) - JAYRAJ LOGISTICS (Jan 2019 -Present)

- Leading P&L for Pan India location.
- Responsible for Operations, Cost & Business Development, and Profit center.
- Led the logistics and transportation operations, focusing on domestic freight forwarding and international freight forwarding, sea freight logistics, container cargo, and 3rd party logistics FCL bulk cargo.
- Managed relationships with transportation service providers, carriers, and 3PL partners, ensuring optimal service levels and cost competitiveness.
- Implemented cost-reduction strategies in transportation operations, optimizing freight rates, shipping methods, and transportation routes.
- Negotiating contracts to reduce costs and achieve maximum efficiency

Manager - Operation - Pricing (Projects & Heavy Haul) - ALLCARGO LOGISTICS LTD. (Jun 2017 - Dec 2018)

- Directed strategic and tactical sourcing activities, achieving cost savings and favorable contractual terms in transportation procurement.
- Developed and managed contracts with transportation suppliers, ensuring compliance with regulatory and compliance requirements.

Consultant Logistics (Projects & Heavy Haul) - TOYO ENGINEERING INDIA PVT. LTD. (May 2016 - Apr 2017)

- Provided consulting services for logistics and transportation operations, specializing in handling super ODC, project cargo, and stevedoring.
- Conducted route surveys and identified route constraints, recommending suitable modifications to overcome challenges.

Deputy General Manager - Operations (Projects & Heavy Haul) Logistics & Shipping - TCI Freight Transport Corporation of India Ltd. (Jul 2013 - Apr 2016)

- Oversaw transportation logistics operations, specializing in handling super ODC, marketing project cargo, and stevedoring.
- Conducted RFIs/RFPs, evaluated proposals, and selected suitable transportation suppliers, collaborating with cross-functional teams.

Senior Operations Manager (Shipping- Logistics & Transportation) - Bertling Logistics India Pvt. Ltd. (Jan 2010 - May 2013)

- Managed seaport handling, complete terminal operations, CFS, ICD, and stevedoring activities.
- Specialized in handling super ODC, project cargo, customs clearing, freight forwarding, and shipping operations.

Manager - Shanti Industries (Jun 2005 - Dec 2009)

- Responsible for loading, unloading, and marketing operations.
- Handled back-office documentation, including FRC, BRC, drafting, mail communication, booking, invoicing, and quotations.
- Coordinated with other shipping lines for MTO activities, rates, and services.

Operations Manager - S.R.P. Clearing Freight Forwarding Pvt. Ltd. (Feb 1995 - Apr 2005)

- Managed customs clearance and port handling of project cargo, including project registration and reconciliation.
- Led a team of freight forwarding and customs clearance professionals.
- Specialized in logistics for seaport, air, CFS handling, complete terminal operations, and super project cargo.
- Coordinated and resolved day-to-day issues in inland transportation.

Education

- B.A from Veer Bahadur Singh Purvanchal University
- MBA in Operations (Shipping & Logistics)

Achievements

- Specialized in seaport handling, complete terminal operations, bulk cargo, and super ODC cargo/project cargo.
- Successfully managed and optimized carrier networks, leading to significant cost reductions and efficiency improvements in transportation operations.
- Developed contingency plans and alternative sourcing strategies to minimize supply chain disruptions.

Certifications & Training

- Certification in Logistics & Supply Chain Management
- Training in Contracts Management, Negotiation Skills, and Transportation Best Practices