



Prem Prasad Narayanan

Sr.Manager: Facilities, Projects, Engineering

Result oriented professional with international expertise in Facility Management, MEP Project Management, and Testing & Commissioning.

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► Profile Summary.

Electrical Engineer, 14+ Years of International Experience in MEP Project management, Facility management, Heading international organization by achieving sustained revenue & profitability growths in changing markets in India & Middle East.

Exhibited prowess in heading new setups, Heading business with emphasis on value addition to existing contracts, commercial & tendering operations.

Hands own expertise in project management starting from design to testing & commissioning, handing over of EPC projects.

On Facility management led multi-disciplined operational sites, transitioning expertise from Project to operational phases by stabilizing. Instrumentally concentrating on business market expansion globally.

Combination of shipping hard work, patience from sales & service Industry, hospitality from hotels, systems & procedures from commercial & facility management, Process & control from project management.

True team leader, trainer, and motivator with fine-tuned analytical & trouble shooting skills.

► Areas of Excellence.

- Project Management. ★★★★★
- Facility management. ★★★★★
- Testing & Commissioning. ★★★★★
- Operational Efficiency. ★★★★★
- Energy Auditing. ★★★★★
- Energy Conservations. ★★★★★
- Renewable Energy. ★★★★★
- Dewatering Pumps Sales. ★★★★★
- Business Analytics. ★★★★★
- Change management. ★★★★★

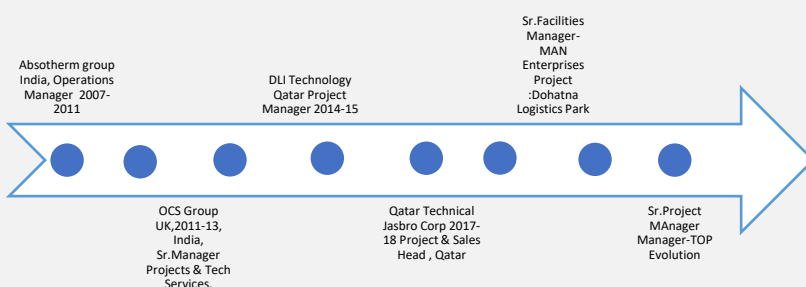
► Education.

- Bachelor of Technology (B-Tech) in Electrical & Electronics Mahatma Gandhi University, India. 2007.
- Plus two Kerala Board of Higher Secondary Examinations, 2003. SSLC (Kerala Board of examinations-Secondary School leaving certificate, 2001.
- Pursuing MBA in Operations Management (Not Completed yet).

► Soft Skills.

- ⇒ Motivator & Delegator, Teacher.
- ⇒ Creativity & Feedback.
- ⇒ Responsible, Accountable.
- ⇒ Effective Communicator.
- ⇒ Change Agent.

► Career time line



► IT Skills & Credentials.

1. MS Office (Word, Excel, Power point), MS Projects.
2. AutoCAD (User Only).

Credentials.

1. Green Belt Certified Six Sigma Holder.(IACT)
2. Registered Member –CII, IFMA & IACCM.
3. Certified Energy Auditor –BEEE India.
4. PMP Certified Professional.



Work Experiences.

1. Sr.Projects Manager -Engineering TOP GROUP OF ORGANIZATION Jan 2021 to till Date)

- Overall Managing of PROJECT LIKE COUNT DOWN CLOCK FOR FIFA WORLD CUP CLIENT – SUPREME COMMITTEE FOR DELIVERY & LEGACY.
- Major Govt Projects like Desert Camps Resort projects including civil & MEP.
- Performed Client Negotiations, addressed for any contractual obligations.
- Leading the Costing , estimations Project initiatives
- End to End financial budgeting, overview, cost controlling of running projects.
- Managing the business on approved budgets, Maintain the profit factors.



2. Sr.Facilities Manager- MAN ENTERPRISES (Hausman)

Project: Dohatna Logistics Park, Ali Bin Ali Logistics (March 2019- Nov /Dec 2020)

- **Managing the end-to-end Facilities management of Dohatna Logistics Park Of 500,000 Sq Mtr Property, One of the biggest warehousing parks With labor accommodation of Qatar, Owned by Manateq, and Leased by Ali bin Ali Holding.**
- Operations & Maintenance of total Connected Load of 18.2 MW, With multiple substations and 100% redundant HV Generators For Various Temperature controlled warehouses & labor accommodations.
- Operating & Maintaining of Ware houses with Temperature Controlled, Chillers, Freezers from temperature from Ambient to -15, - 25, -35 Degrees.
- Assets & Subcontractors Management of all the Kind of MEP Equipment's.
- Complete Taking over of equipment's from Projects & MEP Contractors.
- Defect liabilities Period Management & Liasoning with Various contractors.
- Operations, Maintenance, Logistics Operations of Shutter doors, , Shutter doors, Rapid doors etc.
- Sub-Contractors Management for all the Planned Preventive maintenance Of the property.
- Performed Client Negotiations, addressed for any contractual obligations.
- Coordination with Consultants /Owner of any discrepancies or omissions Within the designs & drawings.
- Proper Transitions from Designed Constructions to the Specific Requirements of logistics operations.
- Consolidated & Analytics of profitability, revenue, margins bill rates and Utilization across practice.
- Control & Monitor Labor, Materials & equipment expenses.

1. Qatar Technical Eng. (Jasbro Corporation Qatar- Working as Project & Sales Head , July 2017-February 2019

- Main Client – **Mitsubishi Corporation Japan, Employer- Qatar Rail.**
- Responsible for design, manufacturing , installation, testing & Commissioning of louvers and gratings for all the Metro stations in Qatar.
- Responsible for Sales & Marketing of Dewatering pumps – Dealer of MB Pumps from India- Manufacturing & Imports coordination, exports to Oman, Indonesia, Netherlands etc.
- End to End Sales & Financial budgeting, overview, cost controlling of Running projects & services, International Market Expansions.

Key Highlights Projects in Career.

Instrumentally Handled Projects including Hotels & Residential Towers in Capital Plaza, Abu Dhabi (AED 2 Billion), Hotels like Taj Vivanta India, Airports like GMR Hyderabad India , Qatar Handball Association Complex Lusail (36 million QAR), Involving Operation & Maintenance of Tower , Commercial buildings of Doha Bank , Dohatna Logistics Park Qatar ,Lulu Hypermarkets , India etc.



3. TYWU Trading Contracting & Services WLL (Visa Holding), Worked as Executive Manager.

- Was part of this company management ,Responsible for developing, Implementing, process and procedures for the organization development.
- Leading the Costing , estimations Project initiatives
- End to End financial budgeting, overview, cost controlling of running projects.
- Managing the business on approved budgets, Maintain the profit factors.
- This Association with the organization lead to a failure due to some financial Circumstances and issues happened and currently this is not active firm.

3. Project manager (DLI Technology & Information Systems Qatar), January 2014- 2015.

- **Projects Handled – Client -Lehwiya Qatar Hand Ball** Association with 600+ Cameras, Product Integrating VICON, Lulu Hypermarkets Barwa-200+ Cameras.
- Responsible for Electrical & HVAC Divisions implementation of projects.
- Installation of Volley ball courts, Running pitch, tracks for stadium of 5000Sq Mtr.
- Responsible for ensuring best value is obtained for the project including Supplier base from different countries and delivering to the customers on timely Manner.
- Maintaining & completing Project Key performance indicators.

4. Senior Manager – Projects & Technical Services, Absotherm India, OCS Group UK. August 2007-Sep 2013.

- Reviewing of RFP, Tendering of the projects & Technical services across India.
- Responsible for Leading Project & Technical Services Contracts in India.
- Business development of Facility management, Tech Services CBPM, Thermography related services to the clients.
- Energy Auditing & Energy Conservations Method Specialists, AMC business.
- Responsible for tapping of additional business from existing clients.
- Survey and Analysis of Sites, identifying the resources and business.
- Responsible for receivables, Profit and loss for the accounts handling.

Competence Displayed.

Reviewing Projects & Business Progress frequently, Extensive experience in management of projects right from development, control, testing & commissioning and delivery of project life cycle

5. Initial Career Glimpses.

1. MEP Facilities Engineer- Cayan Facilities Management Qatar Oct 2011- Dec2013.
2. Operations Manager – Absotherm Facilities Management Oct 2007- Aug 2011
3. Technical Manager- Taj Vivanta India, (Through Absotherm on Project Exp.)
4. Transition Manager- Aster Medicity (Absotherm on Project Exp.)
5. Project Eng. Capital Plaza, Abu Dhabi (Through Absotherm on Project Exp.)
6. Shift Eng. Grand Oberoi Hotels, (Through Absotherm on O&M Exp.)
7. Shift Eng. Assetz Vrindhavan Tech Village. (Through Absotherm on O&M Exp.)

