KHALED ADEL ALI MOHAMED ABDALLA



CONTACT INFORMATION

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- +201016246545
- Egypt

SKILLS

- Presentation Skills
- Time management
- Data analysis
- Problem solving
- Testing and validation
- 8. Problem-solving
- 10. Technical writing
- Problem-solving

LANGUAGES

- English
- Arabic

OBJECTIVE

- Experienced Biomedical Engineer with over 12 years of experience in medical devices. Excellent reputation for resolving problems and improving customer satisfaction.
- Objective to be able to work in a world class organization where my
 demonstrated skills in biomedical electronic systems and other technical
 equipment's will be greatly challenged in achieving the company goals and
 objectives in developing solutions to health problems.

EXPERIENCE

CLINICAL ENGINEER

Hurghada Military Hospital. Hurghada, Egypt | Jan 2012 - Mar 2013

- Developed and implemented maintenance programs for medical equipment, ensuring optimal functionality.
- Conducted equipment evaluations and provided technical expertise for equipment selection and integration.
- Provided training and support to clinical staff on equipment operation and troubleshooting procedures.
- Collaborated with healthcare professionals to improve patient safety through equipment performance assessments.

CLINICAL ENGINEER

El_Kuwaiti Specialized Hospital . Cairo, Egypt | Mar 2013 - Aug 2014

- Provided training and support to clinical staff on equipment operation and troubleshooting procedures.
- Collaborated with healthcare professionals to improve patient safety through equipment performance assessments.
- Conducted equipment evaluations and provided technical expertise for equipment selection and integration.
- Developed and implemented maintenance programs for medical equipment, ensuring optimal functionality.
- Conducted equipment calibrations and maintenance to maximize uptime and efficiency.

SERVICE ENGINEER

Wadi AlNil company. Cairo, Egypt | Sep 2014 - Dec 2015

- Provided technical support, troubleshoot, repair and maintain operational efficiencies for ICU, Incubator and OR devices.
- Train staff on proper use and maintenance of medical equipment
- Troubleshoot and resolve technical issues to minimize downtime and ensure patient safety

SERVICE SUPERVISOR ENGINEER

Elshrouck Medical Company. Cairo, Egypt | Jan 2016 - May 2019

- Provided technical support, troubleshoot, repair and maintain operational efficiencies for ICU, Incubator, Pipeline and OR devices.
- Train staff on proper use and maintenance of medical equipment
- Troubleshoot and resolve technical issues to minimize downtime and ensure patient safety

SALES MANAGER

High Medi Tech Company. Cairo, Egypt | May 2019 - Present

- Conducted market research to identify new opportunities and drive business development.
- Provided training and coaching to improve sales techniques and performance of team members.
- Developed and implemented sales strategies, resulting in 15% growth in customer base.
- Developed and executed strategic sales plans to meet and exceed revenue targets
- Analyzed market trends and competitor activity to inform pricing and product strategies

EDUCATION

BACHELOR OF BIOMEDICAL ENGINEERING

Higher Institute of Engineering, El Shrouk Academy.. Cairo, Egypt | 2006 - 2011