



# Karam Mahmoud Mohammed Eldahshory

Agour El Soghra, El Qanater El Khayreya District, Qalyubia Governorate

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## Objective

I am looking for a challenging job with a rapidly growing organization that can provide me with a range of goals and job objectives within a contemporary and economical business setting.

## Experience

- Al-Safi Import and Export Company** 2017 - 2018  
Indoor Sales Representative  
Indoor Sales Representative in the Smart Phones Department of Xiaomi (Chinese Company)
- Al-Mottahida Import and Export Company** 2018 - 2019  
Indoor Sales Representative  
Indoor Sales Representative in the Smart Phones Department of iLA (Chinese Company)
- Al-Mottahida Import and Export Company** 2019 - 2020  
Sales Supervisor  
Sales Executive in the Smart Phones and Mobile Accessories Department at Infinix Company
- PayMob Electronic Payment Company** 2021 - 2021  
Sales Supervisor  
Sales Executive at PayMob Electronic Payment Company, affiliated with Banque Misr, responsible for contracting electronic payment machines (Visa).
- B.Tech Company** 2021 - 2022  
Indoor Sales Representative  
Sales Executive in the Smart Phones Department at Honor, B.Tech Company
- Al-Wataniya Real Estate Development Company** 2024 -  
Sales Agent  
Sales Consultant  
Al-Wataniya Real Estate Development Company

## Education

- Faculty of Arts, Benha University** 2022  
Student  
Third Year Student

## Skills

- Effective Communication Skills:** Ability to interact professionally with clients and provide expert advice that meets their needs.

- Negotiation and Persuasion: Strong negotiation skills to close deals and secure the best offers for both parties.
- Time Management: Efficiently organizing and managing time to complete tasks and achieve goals within deadlines.
- Market Analysis: Conducting research and analyzing real estate markets to identify investment opportunities.
- Relationship Management: Building and maintaining strong client relationships to ensure satisfaction and trust.
- CRM System Proficiency: Skilled in using Customer Relationship Management (CRM) systems to track leads and sales.
- Ability to Work Under Pressure: Managing high-pressure situations and making quick, effective decisions in busy environments.

## Languages

- Arabic ( Mother tongue )
- English ( good )